Questions

to ask before selecting a contractor

It is crucial that the Renovator you choose is reputable and can prove to you that he or she will honor the promises they make to you in a sales conversation.

Here are the kinds of questions to ask a Renovator when you interview him/her:

- ☐ Can you show a copy of your valid Building Renovator License?
- ☐ What type of renovation projects do you specialize in?
- ☐ How long have you been doing renovations?
- ☐ What is your company's process for renovations?
- ☐ How many renovations similar to ours has your company completed in the past 3 years?
  - o How many of those were finished on time?
  - o How many of these clients are on your referral list?
  - o Can we contact the homeowners of these renovations?
- ☐ Can we visit and see some of your past and current renovation projects?
- ☐ Does your company take on multiple renovation projects at the same time? If yes, how many at the same time?
- ☐ Who will do the construction work - subcontractors or employees?
- ☐ Will a supervisor be on site the entire day to open/lock up, lead the construction team, make decisions, etc.?

- ☐ What time does your crew start and finish work every day?
- ☐ Do you offer Design services? If so, what does your Design service include?
- ☐ What happens if your Designer has different tastes than us?
- ☐ Can the cost of our renovation change during construction? If so, how and why?
- ☐ Who is responsible to purchase, deliver, inspect and warranty all materials used in our renovation?
- ☐ At what point can you commit to a construction start & finish dates?
- ☐ Can you guarantee a renovation completion date?
- ☐ Do we need a Building Permit for our renovation?
- ☐ Do you provide a construction schedule so that we know what will happen each day throughout the duration of our renovation?
- ☐ What is your process for communicating with us during construction?
- ☐ What is your policy for returning phone calls and e-messages?
- ☐ What is your process if we want to make changes during our renovation?
- ☐ What is your warranty policy?
- ☐ What is your policy for daily clean up and dust control?
- ☐ What is your process for handling disputes?
- ☐ May we see a copy of your Liability Insurance?
- ☐ What are 3 things that make your company different from other renovation companies?

Notes

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